

Management Development Programme

Overview

This programme focuses on both managing self performance and the performance of the team. The content is adapted to client needs.

Target Audience & Size

Managers – 12 Max

Duration

2 – 3 days – adapted to client needs

Outcomes

By the end of the workshop participants will have;

- ✓ Reviewed the elements of self and team performance
- ✓ Taken a look in the mirror and assessed where development can be focused
- ✓ Reviewed the tools available in managing the performance of others
- ✓ Reviewed the behaviours required in managing performance
- ✓ Reviewed and practiced the key skills required
- ✓ Produced individual action plans

Pre Workshop Activity

Participants are requested to complete the online questionnaire

Participants are requested to bring along an example of a presentation they either make regularly or will need to make in the near future

Workshop Style

The workshop is highly participative and uses relevant scenarios & case studies.

Evaluation

Participants could achieve a level 10 on the 1-10 MIRTEX scale = 'Actions implemented from the training had a significant financial impact'



Agenda

- Introduction and Objectives
- Objectives & Personal Development
- Managing Performance - Manage what?
- Leadership & Management
- DISC Personal Analysis
- Managing Performance - Results
- Personal Impact in Presenting
- Managing a diverse group of people
- Setting the team's expectations
- Motivation
- Delegation
- Managing Upwards & Sideways

Summary of Workshop

Personal Action Plans